



PROFESSIONAL EDUCATION

Past Seminars and/or Leadership Sessions

LEARNING EXPERIENCES

Below is a sampling of seminar sessions provided through Iacocca Institute Professional Education. Presentation format may include breakfast session, half-day, one-day or two-day format.

Communications:

- Effective Business Communication

Financial Management:

- Finance and Accounting for Non-Financial Professionals
- Finance and Accounting for Sound Financial Decisions
- An Entrepreneur's Guide to Venture Capital
- The Law of Commercial Lending: The Legal Principles and Documents of Commercial Lending

Leadership:

- Visionary Leadership
- The Inside-Out Leader: Value Based Leadership
- Ethics and Leadership
- Leaders of the Future
- Leading from the Customer's Perspective

Project Management:

- The Tools of Project Management – Basic Project Management
- Project Organizational Dynamics and Analytical Techniques – Advanced Project Management

Supply Chain:

- Integrating Suppliers and Customers into Key Supply Chain Management Processes

Team Leadership:

- Problem Solving Leadership: Fresh Approaches to Leading Change
- The Dynamics of Effective Team Leadership Achieving Outstanding Results – Making Teams Work!

Other:

- Understanding Your Customers: Engagement Strategies for Sustainable Growth
- Motivating Employees through Coaching Techniques

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